

DATE: November 5, 2004

TO: Municipal Clerk

FROM: Byron E. Johnson, C.P.M.
Director of Purchasing x 4318

THRU: Aurora Wells
Interim Bid Clerk ext. 4038

Please place the following item on the **REGULAR** agenda for the Council Meeting of **NOVEMBER 16, 2004**.

Item should read as follows:

Solicitation No.: 2004-251 4 Person Tilt Cab Pumpers (rebid)
Award to: A) Vendor: First In, Inc.
El Paso, Texas
Item: #1A-1 Two (2) Each (Base Price \$396,699.19 each)
Delete Options: 27, 43, 44, 46, 47, 50-53, 57-67
Amount: \$729,318.74
- 28,571.42 Less Trade-In Allowance
\$700,747.32

Budget Number: 04252003-508029-27260-PMB0004130
Funding Source: FY2003 Capital Equipment
Fire Stations: Central, 15
Districts: 1, 8

B) Vendor: First In, Inc.
El Paso, Texas
Item: #1A-1 Three (3) Each (Base Price \$396,699.19 each)
Delete Options: 27, 43, 44, 46, 47, 50-52, 54, 57-67
Amount: \$999,688.11
- 42,857.13 Less Trade-In Allowance
\$956,830.98

Budget Number: 04200401-508029-29204-PMB0005004
Funding Source: FY2004 Capital Equipment
Fire Stations: 18, 21, 24
Districts: 3, 4, 5, 6, 7

C) Vendor: First In, Inc.
El Paso, Texas
Item: #2A-1 Two (2) Each (Base Price \$396,699.19 each)
Delete Options: 27, 43, 44, 46, 47, 54, 57-67
Amount: \$671,558.74
- 28,571.42 Less Trade-In Allowance
\$642,987.32

Budget Number: 04200401-508029-29204-PMB0005004
Funding Source: FY2005 Capital Equipment
Fire Stations: 8, 15
Districts: 1, 8

D) Vendor: First In, Inc.
El Paso, Texas
Item: #2A-1 Two (2) Each (Base Price \$396,699.19 each)
Delete Options: 27, 43, 44, 46, 47, 54, 57-67
Amount: \$671,558.74

Budget Number: 04200401-508029-29204-PMB0005004
Funding Source: FY2005 Department Capital Equipment
Stations: 33, 34
Districts: 4, 5

Department: El Paso Fire Department
Total Award: \$3,072,124.33

The Fire, Fleet Services and Purchasing Departments recommend award as indicated as this vendor has provided the Best Value Bid. This vendor is also the low responsible and responsive bidder

This is a fixed-price, single (one-time) purchase, to purchase nine (9) 4 Person Tilt Cab Pumpers. There is an option from the vendor to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within three hundred and sixty-five (365) days, from the date of award of the contract. No prompt payment discount is offered.

Contact person: Monica Vera, Administrative Analyst at 541-4234.

AGENDA FOR: **NOVEMBER 16, 2004**

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: Fire

AGENDA DATE: November 16, 2004

CONTACT PERSON/PHONE: Manuel Chavira, Assistant Fire Chief, 771-1002

DISTRICT(S) AFFECTED: All

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Award contract for bid no. 2004 -251 - Nine - 4-Person Tilt-Cab Pumpers for \$2,972,124.36 to First In, Inc., 6400 Airport Rd., Space C, El Paso, TX 79925.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

Award of this contract will allow the Fire Department to maintain the replacement schedule for seven fire apparatus and place in service two new fire companies as approved by the voters.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

No. _____

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

This contract will be funded from Capital FY 03, 04 and 05 (see memo attachment, Recommendation for Award for specific funding details).

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: Roberto Ruelas
(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

PROJECT FORM

Date: November 5, 2004

PROJECT: 4 Person Tilt Cab Pumpers (rebid)
SOLICITATION NO: 2004-251
BUDGET NO: See below
FUNDING SOURCE: See below
REPRESENTATIVE DISTRICT(S): See Below

Department: El Paso Fire Department

RECOMMENDATION: A) Vendor: First In, Inc.
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Fire Stations: Central, 15
Representative Districts: 1, 8

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El Paso, Texas
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Budget Number: 04200401-508029-29204-PMB0005004
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Fire Stations: 18, 21, 24
Representative Districts: 3, 4, 5, 6, 7

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Funding Source: FY2005 Capital Equipment
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Representative Districts: 1, 8

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Districts: 4, 5

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BIDS SOLICITED- 34 (2 local)
BIDS RECEIVED- 6
"NO BID" RECEIVED- 3

CURRENT TAXES PAID- XX
OUT-OF-TOWN--

TOTAL RECOMMENDED AWARD: \$3,072,124.33

COUNCIL APPROVED _____ REJECTED _____ CITY CLERK _____

APPROVED:

Council Meeting Date: November 16, 2004



Byron E. Johnson, C.P.M.
Director of Purchasing

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)									BID # 2004-251	
BID DATE: SEPTEMBER 15, 2004									DEPARTMENT: FIRE	
			AROUND THE CLOCK AMERICAN LAFRANCE, DALLAS FREIGHTLINER DALLAS, TX		DACO FIRE EQUIPMENT, INC. LUBBOCK, TX		F & F SUPPLY COMPANY, INC. BIG LAKE, TX		FIRST IN, INC. EL PASO, TX	
4 PERSON TILT CAB PUMPERS TO BE PURCHASED IMMEDIATELY (ITEMS 1, 1A-1 AND 1A-2):										
ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	5 EACH	4 PERSON TILT CAB PUMPERS CUSTOM CHASSIS	\$403,588.00	\$2,017,940.00	\$415,000.00	\$2,075,000.00	\$437,564.00	\$2,187,820.00	\$424,759.19	\$2,123,795.95
MANUFACTURER			AMERICAN LAFRANCE		ROSENBAUER AMERICA		KME		PIERCE	
MODEL			EAGLE RESCUE PUMPER		CENTRAL COMMANDER		PREDATOR PUMPER		DASH PUMPER	
ALTERNATE BIDS: (See Section b, Page 52, Paragraph Titled "Alternate Bids")										
1A-1	5 EACH	CUSTOM PUMPER THAT MEETS THE SPECIFICATIONS DESCRIBED HEREIN, WITH A MINIMUM 400 HP RATING, AND IS HARDWIRED IN LIEU OF BEING MULTIPLEXED.	\$385,597.00	\$1,927,985.00	\$408,889.00	\$2,044,445.00	\$423,428.00	\$2,117,140.00	\$396,699.19	\$1,983,495.95
MANUFACTURER			AMERICAN LAFRANCE		ROSENBAUER AMERICA		KME		PIERCE	
MODEL			METRO RESCUE PUMPER		CENTRAL COMMANDER		EXCEL PUMPER		ENFORCER PUMPER	
1A-2	5 EACH	4 PERSON STANDARD, NON-TILT, CREW CAB PUMPER COMMERCIAL CHASSIS	NO	BID	\$354,569.00	\$1,772,845.00	NO BID	NO BID	\$365,825.19	\$1,829,125.95
MANUFACTURER					ROSENBAUER AMERICA		NO BID		FREIGHTLINER CHASSIS, PIERCE BODY	
MODEL					CENTRAL T800		NO BID		FL M2-112 PIERCE PUMPER	
4 PERSON TILT CAB PUMPERS TO BE PURCHASED AT A LATER DATE (ITEMS 2, 2A-1 AND 2A-2):										
2.	4 EACH	4 PERSON TILT CAB PUMPERS CUSTOM CHASSIS	\$403,588.00	\$1,614,352.00	\$415,000.00	\$1,660,000.00	\$437,564.00	\$1,750,256.00	\$424,759.19	\$1,699,036.76
MANUFACTURER			AMERICAN LAFRANCE		ROSENBAUER AMERICA		KME		PIERCE	
MODEL			EAGLE RESCUE PUMPER		CENTRAL COMMANDER		PREDATOR PUMPER		DASH PUMPER	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: 

DATE: 9/20/04

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)								BID # 2004-251			
BID DATE: SEPTEMBER 15, 2004								DEPARTMENT: FIRE			
			AROUND THE CLOCK AMERICAN LAFRANCE, DALLAS FREIGHTLINER DALLAS, TX		DACO FIRE EQUIPMENT, INC. LUBBOCK, TX		F & F SUPPLY COMPANY, INC. BIG LAKE, TX		FIRST IN, INC. EL PASO, TX		
ALTERNATE BIDS: (See Section b, Page 52, Paragraph Titled "Alternate Bids")											
ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	
2A-1	4 EACH	CUSTOM PUMPER THAT MEETS THE SPECIFICATIONS DESCRIBED HEREIN, WITH A MINIMUM 400 HP RATING, AND IS HARDWIRED IN LIEU OF BEING MULTIPLEXED.	\$385,597.00	\$1,542,388.00	\$408,889.00	\$1,635,556.00	\$423,428.00	\$1,693,712.00	\$396,699.19	\$1,586,796.76	
MANUFACTURER			AMERICAN LAFRANCE,		ROSENBAUER AMERICA		KME		PIERCE		
MODEL			METRO RESCUE PUMPER		CENTRAL COMMANDER		EXCEL PUMPER		ENFORCER PUMPER		
2A-2	4 EACH	4 PERSON STANDARD, NON-TILT, CREW CAB PUMPER COMMERCIAL CHASSIS	NO	BID	\$354,569.00	\$1,418,276.00	NO BID	NO BID	\$365,825.19	\$1,463,300.76	
MANUFACTURER					ROSEBAUER AMERICA				FREIGHTLINER CHASSIS, PIERCE BODY		
MODEL					CENTRAL COMMANDER				FL M2-112 PIERCE PUMPER		
ADDITIONAL REQUIRED EQUIPMENT: [PURCHASE SUBJECT TO AVAILABILITY OF FUNDING]											
ITEM	QUANTITY AND DESCRIPTION		TOTAL PRICE		TOTAL PRICE		TOTAL PRICE		TOTAL PRICE		
01.	TWO SNAPTITE FSA FT 40 5" STORTZ TO 4" EL PASO THREADS ADAPTER		\$84.70 EACH		\$250.00		\$300.00		\$256.00		
MANUFACTURER/MODEL			AS SPEC'D		RED HEAD S-54RL		SNAPTITE		REDHEAD BRASS S-54 RL		
02.	ONE 30' LENGTH OF 5" ANGUS 3 PLY HI-VOL FIRE HOSE WITH SNAPTITE STORTZ CONTRAXIAL SEXLESS COUPLINGS		\$147.50 EACH		\$275.00		\$225.00		\$245.00		
MANUFACTURER/MODEL			AS SPEC'D		ANGUS 011045 HI VOL		FIREQUIP		KEY RC50-400-STORZ		

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APPROVED BY: 

DATE: 9/20/04

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID) BID DATE: SEPTEMBER 15, 2004					BID # 2004-251 DEPARTMENT: FIRE
		AROUND THE CLOCK AMERICAN LAFRANCE, DALLAS FREIGHTLINER DALLAS, TX	DACO FIRE EQUIPMENT, INC. LUBBOCK, TX	F & F SUPPLY COMPANY, INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O3.	ONE AKRON SLOW OPEN BUTTERFLY VALVE #7960 OR EQUIVALENT, 6" FNST TO 6" MNST. 6" FNST SWIVEL ON 30 DEGREE ELBOW TO 5" STORTZ WITH CAP	\$1,486.75 EACH	\$1,300.00	\$1,356.00	\$1,328.00
MANUFACTURER/MODEL		AS SPEC'D	AKRON 7960	AKRON #7960	ELKHART 2860
O4.	FIFTEEN 100' LENGTH OF 5" ANGUS 3 PLY HI-VOL FIRE HOSE WITH SNAPTITE STORT CONTRAXIAL SEXLESS COUPLINGS	\$425.00 EACH	\$8,385.00	\$7,005.00	\$6,600.00
MANUFACTURER/MODEL		AS SPEC'D	ANGUS HI VOL	FIREQUIP	KEY RC50-400-STORZ
O5.	ELEVEN 100' LENGTHS OF 3" POLYESTER OR DACRON 600 POUND TEST DOUBLE JACKETED HYPALON TREATED YELLOW FIRE HOSE WITH 2 1/2" NST THREADED PYROLITE COUPLINGS	\$230.50 EACH	\$2,500.00	\$2,510.00	\$2,490.00
MANUFACTURER/MODEL		AS SPEC'D	NORTH AMERICAN		KEY DP30-800X100 ARN
O6.	TWELVE LENGTHS OF 2 1/2" POLYESTER OR DACRON 600 POUND TEST DOUBLE JACKETED HYPALON TREATED YELLOW FIRE HOSE WITH 2 1/2" NST THREADED PYROLITE COUPLINGS	\$98.50 EACH	\$1,200.00	\$1,188.00	\$1,786.00
MANUFACTURER/MODEL		AS SPEC'D	NORTH AMERICAN		KEY DP25-800X50-ARN
O7.	TWENTY-THREE 50' LENGTHS OF 1 3/4" POLYESTER OR DACRON 800 POUND TEST DOUBLE JACKETED HYPALON TREATED YELLOW FIRE HOSE WITH 1 1/2" NST PYROLITE COUPLINGS	\$69.50 EACH	\$2,000.00	\$1,817.00	\$1,593.00
MANUFACTURER/MODEL		AS SPEC'D	NORTH AMERICAN		KEY DP17-800X50 ARN

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APPROVED BY: _____

DATE: _____

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)					BID # 2004-251
BID DATE: SEPTEMBER 15, 2004					DEPARTMENT: FIRE
		AROUND THE CLOCK AMERICAN LAFRANCE, DALLAS FREIGHTLINER DALLAS, TX	DACO FIRE EQUIPMENT, INC. LUBBOCK, TX	F & F SUPPLY COMPANY, INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O8.	THREE AKRON #1581 PYROLITE LEADER LINE WYE OR EQUIVALENT 2 1/2" FNST X TWO 1 1/2" MNST (ELBOW FOR THIS IS ON LEFT REAR OUTLET).	\$299.00 EACH	\$1,000.00	\$440.00	\$740.00
MANUFACTURER/MODEL		AS SPEC'D	RED HEAD		ELKHART B-100
O9.	EIGHT AKRON #1767 1 1/2" WIDE RANGE TURBO JET NOZZLES, WITH #2431 SABER SHUT OFF, 15/16" ORIFICE AT 100PSI OR EQUIVALENT	\$451.00 EACH	\$4,400.00	\$2,631.00	\$1,924.44
MANUFACTURER/MODEL		AS SPEC'D	AKRON 1767/12431	RED HEAD	ELKHART
O10.	ONE AKRON #1442 2 1/2" BALL SHUTOFF PYROLITE NOZZLE WITH STACKED TIPS OR EQUIVALENT	\$286.00 EACH	\$340.00	\$340.00	\$222.22
MANUFACTURER/MODEL		AS SPEC'D	AKRON #1442	AKRON #1767	ELKHART DB-275A W/ST-185A
O11.	TWO AKRON #1726 2 1/2" BREAKAWAY TURBOJET NOZZLE WITH TWIST SHUT OFF 100PSI OR EQUIVALENT	\$515.00 EACH	\$1,200.00	\$1,149.00	\$522.22
MANUFACTURER/MODEL		AS SPEC'D	AKRON 1726	AKRON #1726	ELKHART DB-275A 2.5"X1.5" & CHIEF #4000-22
O12.	ONE AKRON #3488 2 1/2" X 2 1/2" CHROME DISCHARGE PIPE (FOR MONITOR) OR EQUIVALENT	\$154.00 EACH	\$245.00	INCLUDED	\$103.89
MANUFACTURER/MODEL		AS SPEC'D	AKRON 3488	INCLUDED IN #2499	ELKHART 282A

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CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)					BID # 2004-251
BID DATE: SEPTEMBER 15, 2004					DEPARTMENT: FIRE
		AROUND THE CLOCK AMERICAN LAFRANCE, DALLAS FREIGHTLINER DALLAS, TX	DACO FIRE EQUIPMENT, INC. LUBBOCK, TX	F & F SUPPLY COMPANY, INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O13.	ONE AKRON #2499 STACK TIPS (FOR MONITOR) OR EQUIVALENT	\$248.00 EACH	\$288.00	\$270.00	\$280.00
	MANUFACTURER/MODEL	AS SPEC'D	AKRON 2499	AKRON #2499	ELKHART ST-194
14.	FOUR AKRON 336 CP BRASS DOUBLE MALE ADAPTERS OR EQUIVALENT	\$39.00 EACH	\$200.00	\$170.00	\$155.00
	MANUFACTURER/MODEL	AS SPEC'D	AKRON 336	AKRON #336	REDHEAD BR35 2 1/2" DM PC
O15.	FOUR AKRON 335 CP BRASS DOUBLE FEMALE ADAPTERS OR EQUIVALENT	\$74.00 EACH	\$323.00	\$336.00	\$190.00
	MANUFACTURER/MODEL	AS SPEC'D	AKRON 335	KARON #335	REDHEAD BR36 2 1/2 DF PC
O16.	EIGHT 2 1/2" AKRON 350 RUNNING BOARD MOUNTS OR EQUIVALENT	\$14.00 EACH	\$175.00	\$60.00	\$71.00
	MANUFACTURER/MODEL	AS SPEC'D	AKRON 350	AKRON #350	REDHEAD STYLE M
O17.	FOUR 1 1/2" AKRON 350 RUNNING BOARD MOUNTS OR EQUIVALENT	\$13.00 EACH	\$60.00	\$130.00	\$59.00
	MANUFACTURER/MODEL	AS SPEC'D	AKRON 350	AKRON	REDHEAD STYLE M
O18.	ONE AKRON #773 3" HOSE JACKET OR EQUIVALENT	\$425.00 EACH	\$475.00	\$496.00	\$532.00
	MANUFACTURER/MODEL	AS SPEC'D	AKRON 773	AKRON #773	AKRON 773-3"
O19.	ONE AKRON #588 HOSE CLAMP AND ONE AKRON #589 MOUNT OR EQUIVALENT	\$305.00 EACH	\$340.00	\$330.00	\$305.00
	MANUFACTURER/MODEL	AS SPEC'D	AKRON 589	AKRON #588	ELKHART 285 & B
O20.	TWO AKRON #448 DUAL WRENCH HOLDER WITH TWO STYLE 10 WRENCHES OR EQUIVALENT	\$62.00 EACH	\$150.00	\$139.00	\$79.00
	MANUFACTURER/MODEL	AS SPEC'D	RED HEAD	RED HEAD	REDHEAD 146-2
O21.	TWO SNAPTITE #FSPH	\$48.00 EACH	\$150.00	\$64.00	\$106.00
	MANUFACTURER/MODEL	AS SPEC'D	SNAPTITE FSPH	SNAPTITE	GFE-SSMP

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BID DATE: SEPTEMBER 15, 2004				DEPARTMENT: FIRE	
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ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O22.	SIX ANGUS MB5 5" STORTZ MOUNTING BRACKETS	\$14.00 EACH	\$190.00	\$370.00	\$120.00
	MANUFACTURER/MODEL	AS SPEC'D	ANGUS MB5	ANGUS	REDHEAD SMP-50
O23.	ONE LARGE RUBBER MALLET	\$16.00 EACH	\$25.00	\$15.00	\$12.00
	MANUFACTURER/MODEL	AS SPEC'D	FOLD A TANK	ZICO	FIREHOOKS CM2
O24.	TWO WHITE CANVAS 12' X 18' SALVAGE COVER	\$78.00 EACH	\$250.00	\$167.00	\$195.00
	MANUFACTURER/MODEL	AS SPEC'D	FOLD A TANK	FOLD A TANK	GOSPORT
O25.	TWO WHEEL CHOCKS	\$480.00 EACH	\$400.00	\$404.00	\$60.00
	MANUFACTURER/MODEL	AS SPEC'D	ZICO SAC44	ZICO QUIC CHOC	WORDEN HGS
O26.	ONE COLLINS HAND HELD SPOTLIGHT WITH MOMENTARY SWITCH WIRED AND MOUNTED AS DIRECTED ON THE OFFICER SIDE	\$236.00 EACH	\$200.00	\$230.00	\$150.00
	MANUFACTURER/MODEL	AS SPEC'D	COLLINS CD-CL 12M	COLLINS PULSAR	COLLINS CD-CL12
O27.	SIX VULCAN STREAMLIGHTS	\$123.00 EACH	\$475.00	\$390.00	\$450.00
	MANUFACTURER/MODEL	AS SPEC'D	VULCANN 44001	VULCAN	STREAMLIGHTS FIRE VULCAN (NO INSTALLATION)
O28.	TWO FLATHEAD AXE WITH WOOD HANDLE AND MOUNTING HARDWARE	\$49.00 EACH	\$115.00	\$234.00	\$117.00
	MANUFACTURER/MODEL	AS SPEC'D	COUNCIL TOOL 60F	GFE	GFE WF-6 W/AS510 & AS520
O29.	ONE PICKHEAD AXE WITH WOOD HANDLE AND MOUNTING HARDWARE	\$54.00 EACH	\$80.00	\$68.00	\$68.00
	MANUFACTURER/MODEL	AS SPEC'D	COUNCIL TOOL	GFE	GFE WP-6 W/AS-510, AS-520 & P-APL

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APPROVED BY: _____

DATE: _____

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)				BID # 2004-251
BID DATE: SEPTEMBER 15, 2004				DEPARTMENT: FIRE
	AROUND THE CLOCK AMERICAN LAFRANCE, DALLAS FREIGHTLINER DALLAS, TX	DACO FIRE EQUIPMENT, INC. LUBBOCK, TX	F & F SUPPLY COMPANY, INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O30.	ONE 20LB. ABC EXTINGUISHER WITH BRACKET	\$143.00 EACH	\$115.00	\$98.00
				\$80.00
	MANUFACTURER/MODEL	AS SPEC'D	AMEREX	AMEREX
	ONE 15LB. CO2 (CARBON DIOXIDE) WITH BRACKET	\$368.00 EACH	\$200.00	\$182.00
				\$120.00
	MANUFACTURER/MODEL	AS SPEC'D	AMEREX	AMEREX
	ONE 5LB. ABC EXTINGUISHER WITH BRACKET	\$32.00 EACH	\$45.00	\$45.00
				\$30.00
	MANUFACTURER/MODEL	AS SPEC'D	AMEREX	AMEREX
	ONE 2 1/2 GALLON PRESSURIZED WATER EXTINGUISHER WITH BRACKET	\$81.00 EACH	\$80.00	\$74.00
				\$78.00
	MANUFACTURER/MODEL	AS SPEC'D	AMEREX	AMEREX
	TWO ROLLS OF BLACK RUBBER TURTLE STYLE MATTING FOR COMPARTMENTS AND SHELVES	\$762.00 PER TRUCK	\$400.00	\$800.00
				\$208.00
	MANUFACTURER/MODEL	AS SPEC'D	TURTLE TILE	TURTLE TILE
	FOUR RECHARGEABLE VULCAN STREAM LIGHTS SHALL BE MOUNTED IN THE CAB	\$219.00 EACH	\$325.00	\$392.00
				\$500.00
	MANUFACTURER/MODEL	AS SPEC'D	STEAMLIGHT 44001	VULCAN
	ONE 36" HALLIGAN TYPE TOOL. NO MOUNTING HARDWARE TO BE PROVIDED	\$144.00 EACH	\$140.00	\$140.00
				\$130.00
	MANUFACTURER/MODEL	AS SPEC'D	ZICO 5QB-360-C	ZICO QUIC BAR
	ONE AXE/BAR CARRYING AND SHOULDER STRAP. ZICO ORDER #ABCS, PART #3099- 760-000, OR COMPARABLE ITEM	\$39.00 EACH	\$45.00	\$47.00
				\$40.00
	MANUFACTURER/MODEL	AS SPEC'D	ZICO 3099-760-000	ZICO #ABCS-#399-760-00
				ZICO #3099-760-000

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: 

DATE: 9/20/04

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)					BID # 2004-251
BID DATE: SEPTEMBER 15, 2004					DEPARTMENT: FIRE
		AROUND THE CLOCK AMERICAN LAFRANCE, DALLAS FREIGHTLINER DALLAS, TX	DACO FIRE EQUIPMENT, INC. LUBBOCK, TX	F & F SUPPLY COMPANY, INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O38.	THREE ADJUSTABLE SHOULDER STRAPS FOR HIGH-RISE HOSE PACK, ZICO ORDER #22-4800, PART #5010-285-110, OR COMPARABLE ITEM	\$11.00 EACH	\$226.00	\$42.00	\$35.00
	MANUFACTURER/MODEL	AS SPEC'D	ZICO SS4800	ZICO #5010-285-110	ZICO #5010-285-110
O39.	NINE 16" TO 25" VARIABLE STRAPS FOR HIGH-RISE PACK, ZICO ORDER #UMVS- 1625-11, PART #3099-738-000, OR COMPARABLE ITEM	\$18.00 EACH	\$333.00	\$199.00	\$171.00
	MANUFACTURER/MODEL	AS SPEC'D	ZICO #3099-738-000	ZICO #3099-738-000	ZICO #3099-738-000
O40.	THREE AKRON RIGID FEMALE TO MALE ADAPTER (REDUCER) 2 1/2" TO 1 1/2" OR EQUIVALENT	\$34.00 EACH	\$45.00	\$119.00	\$64.00
	MANUFACTURER/MODEL	AS SPEC'D	RED HEAD	AKRON	REDHEAD STYLE 37
O41.	HOSE BED COVER - HEAVY DUTY (MINIMUM 18 TO 20 OUNCE MATERIAL) RIP STOP TYPE VINYL WITH SNAP FASTENERS AND WEIGHTED FLAP AT REAR FLAP CAPABLE OF COVERING ENTIRE HOSE LOAD.	\$586.00 EACH	\$600.00	\$696.00	\$625.00
	MANUFACTURER/MODEL	AS SPEC'D	ROSENBAUER	KME	ASC OF EL PASO
O42.	DAVID CLARK VOICE ACTIVATED INTERCOM, SYSTEM WITH RADIO INTERFACE. FOUR STATION WITH HEADSETS	\$4,196.00	\$3,900.00	\$5,303.00	\$3,675.00
	MANUFACTURER/MODEL	AS SPEC'D	DAVID CLARK. U3800	DAVID CLARK	DAVID CLARK 4 MAN HEADSET

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DATE: _____

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID) BID DATE: SEPTEMBER 15, 2004				BID # 2004-251 DEPARTMENT: FIRE	
		AROUND THE CLOCK AMERICAN LAFRANCE, DALLAS FREIGHTLINER DALLAS, TX	DACO FIRE EQUIPMENT, INC. LUBBOCK, TX	F & F SUPPLY COMPANY, INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O43.	FOUR SCOTT AIR-PAK 50 (2216PSI) WITH CARBON CYLINDER, EBSS, WITH MOLDED CASE #804849-05 WITH ACCESSORY HOSE #27537-01	\$3,500.00 EACH	\$11,200.00	\$11,296.00	\$12,365.82
MANUFACTURER/MODEL		AS SPEC'D	SCOTT 804849-0502	SCOTT AP50-CARBON	SCOTT 804849-05-02
44.	SEVEN SCOTT CARON CYLINDER AND VALVE ASSEMBLY 30 MINUTE #804840-01	\$722.00 EACH	\$4,150.00	\$4,011.00	\$3,820.00
MANUFACTURER/MODEL		AS SPEC'D	SCOTT 804840-01	SCOTT 804840-01	SCOTT 804840-01
O45.	FOUR "VOICE VECTOR" RADIO INTERFACE/VOICE AMPLIFIER COMMUNICATION SYSTEM FOR USE WITH MOTOROLA ASTRO RADIO: GOLDEN WEST COMMUNICATIONS	\$730.00 EACH	\$2,900.00	\$2,817.00	\$2,773.00
MANUFACTURER/MODEL		AS SPEC'D	SCOTT 805262-09	SCOTT	SCOTT 200119-409 ENVOY
O46.	ONE SPARE TIRE AND WHEEL FRONT GOODYEAR 315/80R22.5, 18 PLY G291 MOUNTED ON 22.50" X 9.00" ALUMINUM WHEEL WITH 10 STUD 11.25" BOLT CIRCLE	\$1,090.00	\$1,240.00	\$1,670.00	\$1,000.00
MANUFACTURER/MODEL		AS SPEC'D	GOODYEAR / G291 ALCOA WHEEL	GOODYEAR	GOODYEAR
7.	ONE SPARE TIRE AND WHEEL REAR GOODYEAR 12R22.50, 16 PLY "MUD AND SNOW" G124 TREAD MOUNTED ON 22.50" X 8.25" ALUMINUM WHEEL WITH 10 STUD 11.25" BOLT CIRCLE	\$1,311.00	\$1,140.00	\$917.00	\$915.00
MANUFACTURER/MODEL		AS SPEC'D	GOODYEAR / G124 ALCOA WHEEL	GOODYEAR	GOODYEAR
O48.	ISM ENGINE FAMILIARIZATION SCHOOL AT AN AUTHORIZED FACILITY FOR (3) PEOPLE	\$270.00 EACH PERS	\$750.00	\$750.00	\$530.00
MANUFACTURER/MODEL		DETROIT SCHOOL	CUMMINS EL PASO	CUMMINS	CUMMINS ROCKY MTN-ELPASO

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APPROVED BY: _____

DATE: _____

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)					BID # 2004-251
BID DATE: SEPTEMBER 15, 2004					DEPARTMENT: FIRE
		AROUND THE CLOCK AMERICAN LAFRANCE, DALLAS FREIGHTLINER DALLAS, TX	DACO FIRE EQUIPMENT, INC. LUBBOCK, TX	F & F SUPPLY COMPANY, INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O49.	ALLISON TRANSMISSION OVERHAUL SCHOOL AT AN AUTHORIZED FACILITY FOR (3) PEOPLE	\$309.00	\$1,500.00	\$3,750.00	\$6,900.00
MANUFACTURER/MODEL		AS SPEC'D	ALLISON	ALLISON	STEWART STEVENSON- DENVER FACILITY
O50.	EGR AIR HANDLING FAMILIARIZATION SCHOOL AT AN AUTHORIZED FACILITY FOR (3) PEOPLE	\$200.00 EACH PERS	\$750.00	\$750.00	\$255.00
MANUFACTURER/MODEL		AS SPEC'D	ALLISON EL PASO	CUMMINS	CUMMINS ROCKY MTN-ELPASO
O51.	INSITE 6.3 SOFTWARE	\$571.00	\$600.00	\$576.00	\$670.00
MANUFACTURER/MODEL			INSITE 6.3	INSITE	PART NO. 3886390 & EGR AIR C.D.
O52.	INSITE PROGRAM DATALINK KIT	\$1,900.00	\$750.00	\$1,250.00	\$1,625.00
MANUFACTURER/MODEL		DDEC AND DATALINE	INSITE IN EL PASO	INSITE	INLINE II ADAPTER KIT 316382
O53.	INSITE 6 FAMILIARIZATION SCHOOL AT AN AUTHORIZED FACILITY FOR (3) PEOPLE	\$200.00 EACH PERS	\$750.00	\$750.00	\$460.00
MANUFACTURER/MODEL		AS SPEC'D	INSITE IN EL PASO	CUMMINS	CUMMINS ROCKY MTN-EL PASO
O54.	COMPRESSED AIR FOAM SYSTEM MEETING THE SPECIFICATIONS LISTED IN SECTION B.	\$50,000.00	\$34,475.00	\$40,492.00	\$31,890.00
MANUFACTURER/MODEL		WATEROUS ECLIPSE	ROSENBAUER AMERICA	WATEROUS ECLIPSE	PIERCE HUSKY 10/ HERCULES 200CFM CAFS
O55.	INDEPENDENT FRONT SUSPENSION	N/A	\$16,575.00	\$17,414.00	\$7,546.00
MANUFACTURER/MODEL		NOT AVAILABLE		TIMMONY	PIERCE TAK-4
O56.	ADVANCED SIDE ROLL PROTECTION PACKAGE	N/A	NO BID	\$5,500.00	\$4,600.00
MANUFACTURER/MODEL		NOT AVAILABLE	NO BID	CAPE	PIERCE
O57.	MOTOROLA MODEL G241 - ASTRO READY, ANALOG OPERATION	INCLUDED	NC	\$1,272.45	\$1,273.00
MANUFACTURER/MODEL		AS SPEC'D	G241	MOTOROLA	MOTOROLA XLT 5000 M204/RS9PIN

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APPROVED BY: 

DATE: 9/15/04

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)					BID # 2004-251
BID DATE: SEPTEMBER 15, 2004					DEPARTMENT: FIRE
		AROUND THE CLOCK AMERICAN LAFRANCE, DALLAS FREIGHTLINER DALLAS, TX	DACO FIRE EQUIPMENT, INC. LUBBOCK, TX	F & F SUPPLY COMPANY, INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O58.	MOTOROLA MODEL G50 - SMARTNET OPERATION	\$1,200.00	\$1,020.00 EACH	\$1,020.00	\$1,020.00
	MANUFACTURER/MODEL	AS SPEC'D	G 50	MOTOROLA	MOTOROLA MODEL 650 - SMARTNET
O59.	MOTOROLA MODEL G241 - ASTRO READY, ANALOG OPERATION	N/C	NC	(INSTALLATION FEE) \$835.00	N/C
	MANUFACTURER/MODEL	AS SPEC'D	G 241	MOTOROLA	MOTOROLA MODEL G241
O60.	MOTOROLA MODEL W484 - 3Db GAIN ROOF MOUNT ANTENNA	\$40.00	\$50.00 EACH	\$33.30	\$32.00
	MANUFACTURER/MODEL	AS SPEC'D	W 484	MOTOROLA	MOTOROLA MODEL W484
O61.	MOTOROLA MODEL G94 - W5 CONTROL HEAD SOFTWARE	INCLUDED	NC	INCLUDED	NC
	MANUFACTURER/MODEL	AS SPEC'D	G94	MOTOROLA	MOTOROLA MODEL G94
O62.	MOTOROLA MODEL G79 - W5 CONTROL HEAD	\$440.00	\$369.00 EACH	\$367.20	\$368.00
	MANUFACTURER/MODEL	AS SPEC'D	G79	MOTOROLA	MOTOROLA MODEL G79
O63.	MOTOROLA MODEL W22 - PALM MICROPHONE	\$75.00	\$70.00 EACH	\$61.20	\$62.00
	MANUFACTURER/MODEL	AS SPEC'D	W22	MOTOROLA	MOTOROLA MODEL W22
O64.	MOTOROLA MODEL G67 - REMOTE MOUNT WITH 17' CABLE	\$300.00	\$300.00 EACH	\$262.45	\$252.00
	MANUFACTURER/MODEL	AS SPEC'D	G67	MOTOROLA	MOTOROLA MODEL G67
O65.	MOTOROLA MODEL B18 - 5 WATT SPEAKER	\$62.00	\$75.00 EACH	\$51.00	\$51.00
	MANUFACTURER/MODEL	AS SPEC'D	MOTOROLA B 18	MOTOROLA	MOTOROLA B18

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APPROVED BY: _____

DATE: _____

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)				BID # 2004-251	
BID DATE: SEPTEMBER 15, 2004				DEPARTMENT: FIRE	
		AROUND THE CLOCK AMERICAN LAFRANCE, DALLAS FREIGHTLINER DALLAS, TX	DACO FIRE EQUIPMENT, INC. LUBBOCK, TX	F & F SUPPLY COMPANY, INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX
O66.	MOTOROLA MODEL G159 - UCM HARDWARE FOR ENCRYPTION	N/A	\$150.00 EACH	\$127.50	\$127.00
MANUFACTURER/MODEL			G 159	MOTOROLA	MOTOROLA MODEL G159
O67.	MOTOROLA MODEL MW800 - MOBILE WORK STATION/COMPUTER	\$3,300.00	\$2,600.00	(INSTALL CARGO \$835.00) \$8,964.55	\$7,294.00
MANUFACTURER/MODEL		AS SPEC'D	MW800	MOTOROLA	MOTOROLA MODE MW800
TRADE IN ALLOWANCE		TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE
SERVICE UNIT #: RESERVE PUMPER 8 YEAR, MAKE, MODEL: 1983 SEAGRAVE ENGINE: 8V71 SERIES DIESEL TRANSMISSION: HT740D ALLISON PUMP: WATEROUS 1250 GPM		\$5,000.00	\$2,500.00	\$2,500.00	SEE ATTACHED
SERVICE UNIT #: TRAINING ACADEMY PUMPER YEAR, MAKE, MODEL: 1983 SEAGRAVE ENGINE: 8V71 SERIES DIESEL TRANSMISSION: HT740D ALLISON PUMP: WATEROUS 1250 GPM		\$5,000.00	\$2,500.00	\$2,500.00	SEE ATTACHED
SERVICE UNIT #: RESERVE PUMPER 20 YEAR, MAKE, MODEL: 1988 E-ONE ENGINE: 8V92 SERIES TRANSMISSION: HTB 741 PUMP: HALE 1500 GPM		\$7,500.00	\$10,000.00	\$15,000.00	SEE ATTACHED
SERVICE UNIT #: RESERVE PUMPER 29 YEAR, MAKE, MODEL: 1988 E-ONE ENGINE: 8V92 SERIES TRANSMISSION: HTB 741 PUMP: HALE 1500 GPM		\$7,500.00	\$10,000.00	\$15,000.00	SEE ATTACHED

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APPROVED BY: _____

DATE: _____

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID) BID DATE: SEPTEMBER 15, 2004				BID # 2004-251 DEPARTMENT: FIRE
	AROUND THE CLOCK AMERICAN LAFRANCE, DALLAS FREIGHTLINER DALLAS, TX	DACO FIRE EQUIPMENT, INC. LUBBOCK, TX	F & F SUPPLY COMPANY, INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX
<u>TRADE IN ALLOWANCE</u>	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE
SERVICE UNIT #: RESERVE PUMPER 23 YEAR, MAKE, MODEL: 1989 E-ONE ENGINE: 8V92 SERIES TRANSMISSION: HTB 741 PUMP: HALE 1500 GPM	\$8,500.00	\$10,000.00	\$15,000.00	SEE ATTACHED
SERVICE UNIT #: RESERVE PUMPER 21 YEAR, MAKE, MODEL: 1988 E-ONE ENGINE: 8V92 SERIES DIESEL TRANSMISSION: HTB 741 PUMP: HALE 1500 GPM	\$8,500.00	\$10,000.00	\$15,000.00	SEE ATTACHED
SERVICE UNIT #: RESERVE PUMPER 14 YEAR, MAKE, MODEL: 1989 E-ONE ENGINE: 8V92 SERIES DIESEL TRANSMISSION: HTB 741 PUMP: HALE 1500 GPM	\$8,500.00	\$10,000.00	\$15,000.00	SEE ATTACHED
THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:				AS PER ATTACHED QUOTE, WE ARE OFFERING \$100,000.00 TRADE IN FOR THE AFOREMENTIONED UNITS.

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APPROVED BY: 

DATE: 9/20/04

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID) BID DATE: SEPTEMBER 15, 2004				BID # 2004-251 DEPARTMENT: FIRE	
	AROUND THE CLOCK AMERICAN LAFRANCE, DALLAS FREIGHTLINER DALLAS, TX	DACO FIRE EQUIPMENT, INC. LUBBOCK, TX	F & F SUPPLY COMPANY, INC. BIG LAKE, TX	FIRST IN, INC. EL PASO, TX	
A. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
B. ONE HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
C. THREE HUNDRED AND SIXTY-FIVE (365) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <small>(WITH 3.2%-CPI)</small>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
D. NO OPTION OFFERED.	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NONE STATED	NET - 30 DAYS	
BIDDER'S PROMISED DELIVERY:	240 - 300 CONSECUTIVE DAYS	120 ARC CONSECUTIVE DAYS	240 CONSECUTIVE DAYS	240 CONSECUTIVE DAYS	
IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE OFFER.					
BID BOND:	YES (COPY)	YES	YES	YES	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 9/15/04

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)							BID # 2004-251			
BID DATE: SEPTEMBER 15, 2004							DEPARTMENT: FIRE			
			LONGHORN EMERGENCY EQUIPMENT MCKINNEY, TX		SAN ANTONIO AMBULANCE SALES SAN ANTONIO, TX					
4 PERSON TILT CAB PUMPERS TO BE PURCHASED IMMEDIATELY (ITEMS 1, 1A-1 AND 1A-2):										
ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	5 EACH	4 PERSON TILT CAB PUMPERS CUSTOM CHASSIS	\$298,159.00	\$1,490,795.00	\$430,443.00	\$2,152,215.00				
MANUFACTURER					FERRARA					
MODEL					RP1001					
ALTERNATE BIDS: (See Section b, Page 52, Paragraph Titled "Alternate Bids")										
1A-1	5 EACH	CUSTOM PUMPER THAT MEETS THE SPECIFICATIONS DESCRIBED HEREIN, WITH A MINIMUM 400 HP RATING, AND IS HARDWIRED IN LIEU OF BEING MULTIPLEXED.			\$415,943.00	\$2,079,715.00				
MANUFACTURER					FERRARA					
MODEL					RP1001					
1A-2	5 EACH	4 PERSON STANDARD, NON-TILT, CREW CAB PUMPER COMMERCIAL CHASSIS			\$360,500.00	\$1,802,500.00				
MANUFACTURER					FERRARA					
MODEL					RP1001					
4 PERSON TILT CAB PUMPERS TO BE PURCHASED AT A LATER DATE (ITEMS 2, 2A-1 AND 2A-2):										
2.	4 EACH	4 PERSON TILT CAB PUMPERS CUSTOM CHASSIS			\$430,443.00	\$1,721,772.00				
MANUFACTURER					FERRARA					
MODEL					FRP1001					

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DATE: _____

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)						BID # 2004-251					
BID DATE: SEPTEMBER 15, 2004						DEPARTMENT: FIRE					
			LONGHORN EMERGENCY EQUIPMENT MCKINNEY, TX		SAN ANTONIO AMBULANCE SALES SAN ANTONIO, TX						
ALTERNATE BIDS: (See Section b, Page 52, Paragraph Titled "Alternate Bids")											
ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	
2A-1	4 EACH	CUSTOM PUMPER THAT MEETS THE SPECIFICATIONS DESCRIBED HEREIN, WITH A MINIMUM 400 HP RATING, AND IS HARDWIRED IN LIEU OF BEING MULTIPLEXED.			\$415,943.00	\$1,663,772.00					
MANUFACTURER					FERRARA						
MODEL					RP1001						
2A-2	4 EACH	4 PERSON STANDARD, NON-TILT, CREW CAB PUMPER COMMERCIAL CHASSIS			\$360,500.00	\$1,442,000.00					
MANUFACTURER					FERRARA						
MODEL					RP1001						
ITEM	QUANTITY AND DESCRIPTION		TOTAL PRICE		TOTAL PRICE		TOTAL PRICE		TOTAL PRICE		
O1.	TWO SNAPTITE FSA FT 40 5" STORTZ TO 4" EL PASO THREADS ADAPTER		\$285.66		\$260.00						
MANUFACTURER/MODEL			SNAPTITE FSA FT 40		SNAP-TITE #FSA-FT-40						
O2.	ONE 30' LENGTH OF 5" ANGUS 3 PLY HI-VOL FIRE HOSE WITH SNAPTITE STORTZ CONTRAXIAL SEXLESS COUPLINGS		\$278.52		\$390.00						
MANUFACTURER/MODEL			SNAPTITE 5" X 30'		ANGUS HI-VOL						

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

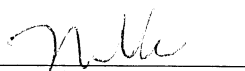
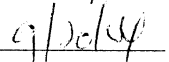
APPROVED BY: _____

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CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID) BID DATE: SEPTEMBER 15, 2004				BID # 2004-251 DEPARTMENT: FIRE	
		LONGHORN EMERGENCY EQUIPMENT MCKINNEY, TX	SAN ANTONIO AMBULANCE SALES SAN ANTONIO, TX		
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O3.	ONE AKRON SLOW OPEN BUTTERFLY VALVE #7960 OR EQUIVALENT, 6" FNST TO 6" MNST. 6" FNST SWIVEL ON 30 DEGREE ELBOW TO 5" STORTZ WITH CAP	\$1,158.17	\$1,209.00		
MANUFACTURER/MODEL		AKRON #7960 BUTTERLY	AKRON #7960		
O4.	FIFTEEN 100' LENGTH OF 5" ANGUS 3 PLY HI-VOL FIRE HOSE WITH SNAPTITE STORT CONTRAXIAL SEXLESS COUPLINGS	\$8,612.55	\$8,985.00		
MANUFACTURER/MODEL		SNAPTITE HFX	ANGUS HI-VOL		
O5.	ELEVEN 100' LENGTHS OF 3" POLYESTER OR DACRON 600 POUND TEST DOUBLE JACKETED HYPALON TREATED YELLOW FIRE HOSE WITH 2 1/2" NST THREADED PYROLITE COUPLINGS	\$2,697.09	\$2,255.00		
MANUFACTURER/MODEL		KIDDE/FLEXLINE 3"	KEY 7030		
O6.	TWELVE LENGTHS OF 2 1/2" POLYESTER OR DACRON 600 POUND TEST DOUBLE JACKETED HYPALON TREATED YELLOW FIRE HOSE WITH 2 1/2" NST THREADED PYROLITE COUPLINGS	\$1,123.32	\$2,076.00		
MANUFACTURER/MODEL		KIDDE/FLEXLINE 2 1/2"	KEY 702.5		
O7.	TWENTY-THREE 50' LENGTHS OF 1 3/4" POLYESTER OR DACRON 800 POUND TEST DOUBLE JACKETED HYPALON TREATED YELLOW FIRE HOSE WITH 1 1/2" NST PYROLITE COUPLINGS	\$1,579.64	\$2,944.00		
MANUFACTURER/MODEL		KIDDE/FLEXLINE 1 3/4"	KEY 701.75		

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: 
 DATE: 

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)				BID # 2004-251	
BID DATE: SEPTEMBER 15, 2004				DEPARTMENT: FIRE	
		LONGHORN EMERGENCY EQUIPMENT MCKINNEY, TX	SAN ANTONIO AMBULANCE SALES SAN ANTONIO, TX		
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O8.	THREE AKRON #1581 PYROLITE LEADER LINE WYE OR EQUIVALENT 2 1/2" FNST X TWO 1 1/2" MNST (ELBOW FOR THIS IS ON LEFT REAR OUTLET).	\$988.23	\$630.00		
MANUFACTURER/MODEL		AKRON #1581	AKRON #1581		
O9.	EIGHT AKRON #1767 1 1/2" WIDE RANGE TURBO JET NOZZLES, WITH #2431 SABER SHUT OFF, 15/16" ORIFICE AT 100PSI OR EQUIVALENT	\$2,446.08	\$2,560.00		
MANUFACTURER/MODEL		AKRON #1767	AKRON #1776		
O10.	ONE AKRON #1442 2 1/2" BALL SHUTOFF PYROLITE NOZZLE WITH STACKED TIPS OR EQUIVALENT	\$333.94	\$315.00		
MANUFACTURER/MODEL		AKRON #1442	AKRON #1442		
O11.	TWO AKRON #1726 2 1/2" BREAKAWAY TURBOJET NOZZLE WITH TWIST SHUT OF 100PSI OR EQUIVALENT	\$1,117.82	\$1,158.00		
MANUFACTURER/MODEL		AKRON 1726	AKRON #1726		
12.	ONE AKRON #3488 2 1/2" X 2 1/2" CHROME DISCHARGE PIPE (FOR MONITOR) OR EQUIVALENT	\$235.04	\$179.00		
MANUFACTURER/MODEL		AKRON #3488C	AKRON #3488		
O13.	ONE AKRON #2499 STACK TIPS (FOR MONITOR) OR EQUIVALENT	\$270.19	\$290.00		
MANUFACTURER/MODEL		AKRON #2499	AKRON #2499		
O14.	FOUR AKRON 336 CP BRASS DOUBLE MALE ADAPTERS OR EQUIVALENT	\$160.92	\$260.00		
MANUFACTURER/MODEL		AKRON 336CP	AKRON #335CP		

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APPROVED BY: _____

DATE: _____

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)				BID # 2004-251	
BID DATE: SEPTEMBER 15, 2004				DEPARTMENT: FIRE	
		LONGHORN EMERGENCY EQUIPMENT MCKINNEY, TX	SAN ANTONIO AMBULANCE SALES SAN ANTONIO, TX		
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O15.	FOUR AKRON 335 CP BRASS DOUBLE FEMALE ADAPTERS OR EQUIVALENT	\$294.88	\$272.00		
	MANUFACTURER/MODEL	AKRON 335CP	AKRON #335CP		
O16.	EIGHT 2 1/2" AKRON 350 RUNNING BOARD MOUNTS OR EQUIVALENT	\$127.36	\$128.00		
	MANUFACTURER/MODEL	AKRON 250-2.5	AKRON #350		
O17.	FOUR 1 1/2" AKRON 350 RUNNING BOARD MOUNTS OR EQUIVALENT	\$59.24	\$60.00		
	MANUFACTURER/MODEL	AKRON 350-15	AKRON #350		
O18.	ONE AKRON #773 3" HOSE JACKET OR EQUIVALENT	\$461.80	\$420.00		
	MANUFACTURER/MODEL	AKRON 773	AKRON #773		
O19.	ONE AKRON #588 HOSE CLAMP AND ONE AKRON #589 MOUNT OR EQUIVALENT	\$306.81	\$320.00		
	MANUFACTURER/MODEL	AKRON 588	AKRON #588		
O20.	TWO AKRON #448 DUAL WRENCH HOLDER WITH TWO STYLE 10 WRENCHES OR EQUIVALENT	\$137.50	\$150.00		
	MANUFACTURER/MODEL	AKRON 448	AKRON #448		
O21.	TWO SNAPTITE #FSPH	\$119.50	\$215.00		
	MANUFACTURER/MODEL	SNAPTITE FSPH	SNAP-TITE #FSPH		
O22.	SIX ANGUS MB5 5" STORTZ MOUNTING BRACKETS	\$561.21	\$210.00		
	MANUFACTURER/MODEL	SNAPTITE FMB 50	ANGUS #MB5		
O23.	ONE LARGE RUBBER MALLET	\$15.21	\$32.00		
	MANUFACTURER/MODEL	FHO 2 LB	NUPLA NP-2		

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

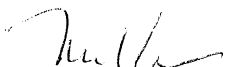
APPROVED BY: _____

DATE: _____

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)				BID # 2004-251	
BID DATE: SEPTEMBER 15, 2004				DEPARTMENT: FIRE	
		LONGHORN EMERGENCY EQUIPMENT MCKINNEY, TX	SAN ANTONIO AMBULANCE SALES SAN ANTONIO, TX		
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O24.	TWO WHITE CANVAS 12' X 18' SALVAGE COVER	\$238.72	\$190.00		
	MANUFACTURER/MODEL	C & R 12 OZ. 12X18	C & R #CSAL1218		
25.	TWO WHEEL CHOCKS	\$248.16	\$424.00		
	MANUFACTURER/MODEL	STANDARD ON APPARATUS	ZICO #SAC44		
O26.	ONE COLLINS HAND HELD SPOTLIGHT WITH MOMENTARY SWITCH WIRED AND MOUNTED AS DIRECTED ON THE OFFICER SIDE	\$371.00	\$42.00		
	MANUFACTURER/MODEL	COLLINS CL-12	COLLINS #CL-12		
O27.	SIX VULCAN STREAMLIGHTS	\$477.12	\$474.00		
	MANUFACTURER/MODEL	VULCAN STREAMLIGHTS	STREAMLIGHT #44001		
O28.	TWO FLATHEAD AXE WITH WOOD HANDLE AND MOUNTING HARDWARE	\$132.56	\$110.00		
	MANUFACTURER/MODEL	GFE 6 LB FLATHEAD	COUNCIL TOOL #60F		
O29.	ONE PICKHEAD AXE WITH WOOD HANDLE AND MOUNTING HARDWARE	\$69.07	\$81.00		
	MANUFACTURER/MODEL	GFE 6 LB PICK HEAD	COUNCIL TOOL #60P		
O30.	ONE 20LB. ABC EXTINGUISHER WITH BRACKET	\$61.42	\$92.00		
	MANUFACTURER/MODEL	ANSUL AA20	BADGER #20583		
O31.	ONE 15LB. CO2 (CARBON DIOXIDE) WITH BRACKET	\$169.21	\$170.00		
	MANUFACTURER/MODEL	ANSUL 15 LB CO ₂	BADGER #16600		

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APPROVED BY: 

DATE: 9/20/04

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)				BID # 2004-251	
BID DATE: SEPTEMBER 15, 2004				DEPARTMENT: FIRE	
		LONGHORN EMERGENCY EQUIPMENT MCKINNEY, TX	SAN ANTONIO AMBULANCE SALES SAN ANTONIO, TX		
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O32.	ONE 5LB. ABC EXTINGUISHER WITH BRACKET	\$24.88	\$62.00		
	MANUFACTURER/MODEL	ANSUL AA05-VB	BADGER #5MB6H		
33.	ONE 2 1/2 GALLON PRESSURIZED WATER EXTINGUISHER WITH BRACKET	\$75.31	\$81.00		
	MANUFACTURER/MODEL	ANSUL W02	BADGER #16888		
O34.	TWO ROLLS OF BLACK RUBBER TURTLE STYLE MATTING FOR COMPARTMENTS AND SHELVES	\$332.86	\$400.00		
	MANUFACTURER/MODEL	TURTLE TILE	TURTLE TILE #1212		
O35.	FOUR RECHARGEABLE VULCAN STREAM LIGHTS SHALL BE MOUNTED IN THE CAB	\$309.56	\$316.00		
	MANUFACTURER/MODEL	VULCAN STREAMLIGHT	STREAMLIGHT #44001		
O36.	ONE 36" HALLIGAN TYPE TOOL. NO MOUNTING HARDWARE TO BE PROVIDED	\$136.49	\$140.00		
	MANUFACTURER/MODEL	PARATECH 22-000-601	ZICO #ZAK		
O37.	ONE AXE/BAR CARRYING AND SHOULDER STRAP. ZICO ORDER #ABCS, PART #3099- 760-000, OR COMPARABLE ITEM	\$42.18	\$40.00		
	MANUFACTURER/MODEL	ZICO ABCS	ZICO #3099-760-000		
O38.	THREE ADJUSTABLE SHOULDER STRAPS FOR HIGH-RISE HOSE PACK, ZICO ORDER #22-4800, PART #5010-285-110, OR COMPARABLE ITEM	\$41.85	\$226.00		
	MANUFACTURER/MODEL	ZICO SS-4800	ZICO #5010-285-110		

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APPROVED BY: _____

DATE: _____

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)				BID # 2004-251	
BID DATE: SEPTEMBER 15, 2004				DEPARTMENT: FIRE	
		LONGHORN EMERGENCY EQUIPMENT MCKINNEY, TX	SAN ANTONIO AMBULANCE SALES SAN ANTONIO, TX		
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O39.	NINE 16" TO 25" VARIABLE STRAPS FOR HIGH-RISE PACK, ZICO ORDER #UMVS-1625-11, PART #3099-738-000, OR COMPARABLE ITEM	\$189.72	\$333.00		
MANUFACTURER/MODEL		ZICO UMUS-1625-11	ZICO #3099-738-000		
O40.	THREE AKRON RIGID FEMALE TO MALE ADAPTER (REDUCER) 2 1/2" TO 1 1/2" OR EQUIVALENT	\$40.95	\$93.00		
MANUFACTURER/MODEL		AKRON AA137	AKRON #335		
O41.	HOSE BED COVER - HEAVY DUTY (MINIMUM 18 TO 20 OUNCE MATERIAL) RIP STOP TYPE VINYL WITH SNAP FASTENERS AND WEIGHTED FLAP AT REAR FLAP CAPABLE OF COVERING ENTIRE HOSE LOAD.	\$544.00	\$699.00		
MANUFACTURER/MODEL		SMEAL 22 OZ. VINYL	FERRARA #65-09-9878		
O42.	DAVID CLARK VOICE ACTIVATED INTERCOM, SYSTEM WITH RADIO INTERFACE. FOUR STATION WITH HEADSETS	\$7,209.00	\$3,900.00		
MANUFACTURER/MODEL		DAVID CLARK 4200	DAVID CLARK #U3800		
O43.	FOUR SCOTT AIR-PAK 50 (2216PSI) WITH CARBON CYLINDER, EBSS, WITH MOLDED CASE #804849-05 WITH ACCESSORY HOSE #27537-01	\$10,732.52	\$11,920.00		
MANUFACTURER/MODEL		SCOTT AIR-PAK 2.2	SCOTT #804849-05		

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APPROVED BY: 

DATE: 

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)				BID # 2004-251	
BID DATE: SEPTEMBER 15, 2004				DEPARTMENT: FIRE	
		LONGHORN EMERGENCY EQUIPMENT MCKINNEY, TX	SAN ANTONIO AMBULANCE SALES SAN ANTONIO, TX		
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O44.	SEVEN SCOTT CARON CYLINDER AND VALVE ASSEMBLY 30 MINUTE #804840-01	\$3,939.81	\$4,620.00		
MANUFACTURER/MODEL			SCOTT #804840-01		
O45.	FOUR "VOICE VECTOR" RADIO INTERFACE/VOICE AMPLIFIER COMMUNICATION SYSTEM FOR USE WITH MOTOROLA ASTRO RADIO: GOLDEN WEST COMMUNICATIONS	\$100,252.66	\$500.00		
MANUFACTURER/MODEL			DAVID CLARK #C4221		
O46.	ONE SPARE TIRE AND WHEEL FRONT GOODYEAR 315/80R22.5, 18 PLY G291 MOUNTED ON 22.50" X 9.00" ALUMINUM WHEEL WITH 10 STUD 11.25" BOLT CIRCLE	\$549.84	\$1,140.00		
MANUFACTURER/MODEL		ALCOA/GOODYEAR	GOODYEAR #G291		
O47.	ONE SPARE TIRE AND WHEEL REAR GOODYEAR 12R22.50, 16 PLY "MUD AND SNOW" G124 TREAD MOUNTED ON 22.50" X 8.25" ALUMINUM WHEEL WITH 10 STUD 11.25" BOLT CIRCLE	\$741.00	\$1,140.00		
MANUFACTURER/MODEL		ALCOA/GOODYEAR	GOODYEAR #G124		
O48.	ISM ENGINE FAMILIARIZATION SCHOOL AT AN AUTHORIZED FACILITY FOR (3) PEOPLE	\$1,875.00	\$500.00		
MANUFACTURER/MODEL		CUMMINS SOUTH PLAINS	ISM		

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APPROVED BY: _____

DATE: _____

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)				BID # 2004-251	
BID DATE: SEPTEMBER 15, 2004				DEPARTMENT: FIRE	
		LONGHORN EMERGENCY EQUIPMENT MCKINNEY, TX	SAN ANTONIO AMBULANCE SALES SAN ANTONIO, TX		
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O49.	ALLISON TRANSMISSION OVERHAUL SCHOOL AT AN AUTHORIZED FACILITY FOR (3) PEOPLE	\$3,000.00	\$500.00		
	MANUFACTURER/MODEL	STEWART STEVENSON HOUSTON	ALLISON		
O50.	EGR AIR HANDLING FAMILIARIZATION SCHOOL AT AN AUTHORIZED FACILITY FOR (3) PEOPLE	\$60.00	\$500.00		
	MANUFACTURER/MODEL	CUMMINS	INSITE		
O51.	INSITE 6.3 SOFTWARE	\$500.00	\$540.00		
	MANUFACTURER/MODEL	INSITE 6.3	INSITE		
O52.	INSITE PROGRAM DATALINK KIT	\$1,500.00	\$820.00		
	MANUFACTURER/MODEL	INSITE DATA LINK	INSITE		
O53.	INSITE 6 FAMILIARIZATION SCHOOL AT AN AUTHORIZED FACILITY FOR (3) PEOPLE	\$125.00	\$500.00		
	MANUFACTURER/MODEL	INSIGHT FAMILIARIZATION	INSITE		
54.	COMPRESSED AIR FOAM SYSTEM MEETING THE SPECIFICATIONS LISTED IN SECTION B.	\$53,222.00	\$54,000.00		
	MANUFACTURER/MODEL	WATEROUS ECLIPSE	WATEROUS ECLIPSE		
O55.	INDEPENDENT FRONT SUSPENSION	\$15,800.00	\$12,000.00		
	MANUFACTURER/MODEL	SMEAL SIRIUS-TIMONEY	IFS18		
O56.	ADVANCED SIDE ROLL PROTECTION PACKAGE	N/A	\$4,000.00		
	MANUFACTURER/MODEL	N/A	CAP		

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: 

DATE: 

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID) BID DATE: SEPTEMBER 15, 2004				BID # 2004-251 DEPARTMENT: FIRE	
		LONGHORN EMERGENCY EQUIPMENT MCKINNEY, TX	SAN ANTONIO AMBULANCE SALES SAN ANTONIO, TX		
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O57.	MOTOROLA MODEL G241 - ASTRO READY, ANALOG OPERATION	\$0.00	\$1,600.00		
	MANUFACTURER/MODEL	MOTOROLA	G241		
58.	MOTOROLA MODEL G50 - SMARTNET OPERATION	\$9,180.00	\$1,227.00		
	MANUFACTURER/MODEL	MOTOROLA	G50		
O59.	MOTOROLA MODEL G241 - ASTRO READY, ANALOG OPERATION	\$0.00	N/C		
	MANUFACTURER/MODEL	MOTOROLA	G241		
O60.	MOTOROLA MODEL W484 - 3Db GAIN ROOF MOUNT ANTENNA	\$290.70	\$48.00		
	MANUFACTURER/MODEL	MOTOROLA	W484		
O61.	MOTOROLA MODEL G94 - W5 CONTROL HEAD SOFTWARE	NC	N/C		
	MANUFACTURER/MODEL	MOTOROLA	G94		
O62.	MOTOROLA MODEL G79 - W5 CONTROL HEAD	\$3,304.80	\$449.00		
	MANUFACTURER/MODEL	MOTOROLA	G79		
63.	MOTOROLA MODEL W22 - PALM MICROPHONE	\$550.80	\$76.00		
	MANUFACTURER/MODEL	MOTOROLA W22	W22		
O64.	MOTOROLA MODEL G67 - REMOTE MOUNT WITH 17' CABLE	\$2,272.05	\$318.00		
	MANUFACTURER/MODEL	MOTOROLA G67	G67		
O65.	MOTOROLA MODEL B18 - 5 WATT SPEAKER	\$459.00	\$84.00		
	MANUFACTURER/MODEL	MOTOROLA B18	B18		

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: _____

DATE: _____

2004-251 4 PERSON TILT CAB PUMPERS (REBID) - FIRE DEPARTMENT

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID)				BID # 2004-251	
BID DATE: SEPTEMBER 15, 2004				DEPARTMENT: FIRE	
		LONGHORN EMERGENCY EQUIPMENT MCKINNEY, TX	SAN ANTONIO AMBULANCE SALES SAN ANTONIO, TX		
ITEM	QUANTITY AND DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O66.	MOTOROLA MODEL G159 - UCM HARDWARE FOR ENCRYPTION	\$1,147.50	\$160.00		
MANUFACTURER/MODEL		MOTOROLA G159	MOTOROLA G159		
67.	MOTOROLA MODEL MW800 - MOBILE WORK STATION/COMPUTER	\$20,655.00	\$10,210.00		
MANUFACTURER/MODEL		MOTOROLA MW800	MOTOROLA MW800		
TRADE IN ALLOWANCE		TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE
SERVICE UNIT #: RESERVE PUMPER 8 YEAR, MAKE, MODEL: 1983 SEAGRAVE ENGINE: 8V71 SERIES DIESEL TRANSMISSION: HT740D ALLISON PUMP: WATEROUS 1250 GPM		\$2,500.00	\$3,500.00		
SERVICE UNIT #: TRAINING ACADEMY PUMPER YEAR, MAKE, MODEL: 1983 SEAGRAVE ENGINE: 8V71 SERIES DIESEL TRANSMISSION: HT740D ALLISON PUMP: WATEROUS 1250 GPM		\$2,500.00	\$3,000.00		
SERVICE UNIT #: RESERVE PUMPER 20 YEAR, MAKE, MODEL: 1988 E-ONE ENGINE: 8V92 SERIES TRANSMISSION: HTB 741 PUMP: HALE 1500 GPM		\$2,500.00	\$15,000.00		
SERVICE UNIT #: RESERVE PUMPER 29 YEAR, MAKE, MODEL: 1988 E-ONE ENGINE: 8V92 SERIES TRANSMISSION: HTB 741 PUMP: HALE 1500 GPM		\$2,500.00	\$15,000.00		

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: 

DATE: 9/20/04

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID) BID DATE: SEPTEMBER 15, 2004			BID # 2004-251 DEPARTMENT: FIRE	
	LONGHORN EMERGENCY EQUIPMENT MCKINNEY, TX	SAN ANTONIO AMBULANCE SALES SAN ANTONIO, TX		
<u>TRADE IN ALLOWANCE</u>	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE	TRADE IN ALLOWANCE
SERVICE UNIT #: RESERVE PUMPER 23 YEAR, MAKE, MODEL: 1989 E-ONE ENGINE: 8V92 SERIES TRANSMISSION: HTB 741 PUMP: HALE 1500 GPM	\$2,500.00	\$15,000.00		
SERVICE UNIT #: RESERVE PUMPER 21 YEAR, MAKE, MODEL: 1988 E-ONE ENGINE: 8V92 SERIES DIESEL TRANSMISSION: HTB 741 PUMP: HALE 1500 GPM	\$2,500.00	\$15,000.00		
SERVICE UNIT #: RESERVE PUMPER 14 YEAR, MAKE, MODEL: 1989 E-ONE ENGINE: 8V92 SERIES DIESEL TRANSMISSION: HTB 741 PUMP: HALE 1500 GPM	\$2,500.00	\$15,000.00		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:				

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: 

DATE: 9/12/04

CITY OF EL PASO BID TABULATION

BID ITEM: 4 PERSON TILT CAB PUMPERS (REBID) BID DATE: SEPTEMBER 15, 2004				BID # 2004-251 DEPARTMENT: FIRE	
	LONGHORN EMERGENCY EQUIPMENT MCKINNEY, TX	SAN ANTONIO AMBULANCE SALES SAN ANTONIO, TX			
A. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
B. ONE HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
C. THREE HUNDRED AND SIXTY-FIVE (365) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED.	<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS			
BIDDER'S PROMISED DELIVERY:	240 - 300 CONSECUTIVE DAYS	240 CONSECUTIVE DAYS			
IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE OFFER.					
BID BOND:	YES	YES			
IDS SOLICITED: 34		BIDS RECEIVED: 6		BIDS LOCAL: 2	
				NO BID: 3	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 9/21/04



FIRE DEPARTMENT

M E M O R A N D U M

TO: Monica Vera, Administrative Analyst

FROM: Michael Calderazzo, Logistics Chief

SUBJECT: Bid No. 2004-251, 4-Person Tilt-Cab Pumpers

DATE: November 1, 2004

After evaluating the custom and commercial bids received for this item, our recommendation is to award the 4-person Tilt-Cab Pumper contract to the low responsive bid by First-In, Inc. (First In) for nine (9) custom 400HP Enforcer pumpers for a total of \$2,972,124.36.

The commercial offerings from First In, San Antonio Ambulance Sales and DACO are missing many items we consider crucial to maintaining a healthy balance between quick response times, safety (for the public and our employees), and low long-term maintenance costs. Some of the problems we have with commercial units include: smaller cab space, more difficult cab ingress/egress, much larger turning radii, shorter useful life, lack of independent front suspension and most importantly, no side roll protection feature.

We are recommending the Enforcer model pumper from First-In because it has all of the crew safety features of the Dash (including sideroll protection and independent front suspension), a comparable turning radius and similar power for a base price comparable to commercial offerings.

Around-the-Clock American LaFrance's custom pumper does not meet our turning radius requirement, which is extremely important for maneuverability. Also, it appears that they have crossed off the "hardwired" option and simply bid a different ALF model for alternate bid 1A-1. This is unacceptable, therefore, they are being considered unresponsive.

DACO's bid presented similar problems. Some of the critical items they did not meet include the strength of their frame rails, the lack of front disc brakes, and their warranty makes it appear that we would have to bear the cost of shipping our vehicles to an "approved Central States facility" for warranty repair. In addition, their bid price is artificially low compared to the other bidders because they did not include the CAFS in the pumper price. They are also being considered unresponsive.

Utilizing the Best Value Procurement matrix established for this bid, First In, Inc. has received the highest rating at 94.00.

Since the award recommendation covers three fiscal years we have broken it down as follows:

Bid No. 2004-251, 4-Person Tilt-Cab Pumpers
November 1, 2004

Fiscal Year 2003

Recommendation for award is to First In, Inc. **two Enforcer pumpers** from FY03 as follows:

Units as bid (ea.)	\$396,699.19
Delete Item 27 Vulcan Streamlights	\$450.00
Delete Item 43 Four SCBA's	\$12,365.82
Delete Item 44 Seven SCBA Cylinders	\$3,820.00
Delete Item 46 Spare Front Tire and Wheel	\$1,000.00
Delete Item 47 Spare Rear Tire and Wheel	\$915.00
Delete Item 50 EGR Training School	\$255.00
Delete Item 51 Insite Software	\$670.00
Delete Item 52 Insite Datalink Kit	\$1,625.00
Delete Item 53 Insite Familiarization School	\$460.00
Delete Items 57-67 Communications Equipment	\$10,479.00
One Trade-in Pumper (\$100,000.00/7)	\$14,285.71

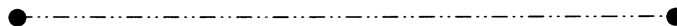
Subtotal for deducted items	\$46,325.53
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TOTAL PURCHASE PRICE (ea.)	\$350,373.66
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TOTAL VALUE FOR BOTH PUMPERS FROM FY03	\$700,747.32
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Funding for these units:

- Capital FY03
- Fire Department
- Index 04252003
- Sub Object 508029
- Requisition # 2005001825
- Funding Source 27260
- Project # PMB0004130
- District #'s 1, 8



Fiscal Year 2004

Award First In, Inc. **three Enforcer pumpers** from FY04 as follows:

Units as bid (ea.)	\$396,699.19
Delete Item 27 Vulcan Streamlights	\$450.00
Delete Item 43 Four SCBA's	\$12,365.82
Delete Item 44 Seven SCBA Cylinders	\$3,820.00
Delete Item 46 Spare Front Tire and Wheel	\$1,000.00

Bid No. 2004-251, 4-Person Tilt-Cab Pumpers
November 1, 2004

Delete Item 47 Spare Rear Tire and Wheel	\$915.00
Delete Item 50 EGR Training School	\$255.00
Delete Item 51 Insite Software	\$670.00
Delete Item 52 Insite Datalink Kit	\$1,625.00
Delete Item 54 CAFS	\$31,890.00
Delete Items 57-67 Communications Equipment	\$10,479.00
One Trade-in Pumper (\$100,000.00/7)	\$14,285.71

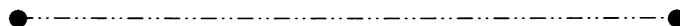
Subtotal for deducted items	\$77,755.53
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TOTAL PURCHASE PRICE (ea.)	\$318,943.66
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TOTAL VALUE FOR THREE PUMPERS	\$956,830.98
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Funding for these three units:

- Capital FY 04
- Fire Department
- Index 04200401
- Sub Object 508029
- Requisition # 2005001826
- Funding Source 29204
- Project # PMB0005004
- District #'s 3, 4, 5, 6, 7



Fiscal Year 2005

Award First In, Inc. **two Enforcer pumpers** from FY05 as follows:

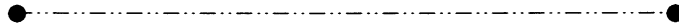
Units as bid (ea.)	\$396,699.19
Delete Item 27 Vulcan Streamlights	\$450.00
Delete Item 43 Four SCBA's	\$12,365.82
Delete Item 44 Seven SCBA Cylinders	\$3,820.00
Delete Item 46 Spare Front Tire and Wheel	\$1,000.00
Delete Item 47 Spare Rear Tire and Wheel	\$915.00
Delete Item 54 CAFS	\$31,890.00
Delete Items 57-67 Communications Equipment	\$10,479.00
One Trade-in Pumper (\$100,000.00/7)	\$14,285.71

Subtotal for deducted items	\$75,205.53
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Bid No. 2004-251, 4-Person Tilt-Cab Pumpers
November 1, 2004

TOTAL PURCHASE PRICE (ea.)	<u>\$321,493.66</u>
TOTAL VALUE FOR TWO PUMPERS	<u>\$642,987.32</u>

Funding for these two units: Capital FY 05
Fire Department
Index 04200401
Sub Object 508029
Requisition # 2005003682
Funding Source 29204
Project # PMB0005004
District #'s 1, 8



Award First In, Inc. **two Enforcer pumps** from FY05 as follows:

Units as bid (ea.)	\$396,699.19
Delete Item 27 Vulcan Streamlights	\$450.00
Delete Item 43 Four SCBA's	\$12,365.82
Delete Item 44 Seven SCBA Cylinders	\$3,820.00
Delete Item 46 Spare Front Tire and Wheel	\$1,000.00
Delete Item 47 Spare Rear Tire and Wheel	\$915.00
Delete Item 54 CAFS	\$31,890.00
Delete Items 57-67 Communications Equipment	\$10,479.00

Subtotal for deducted items	<u>\$60,919.82</u>
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TOTAL PURCHASE PRICE (ea.)	<u>\$335,779.37</u>
TOTAL VALUE FOR TWO PUMPERS	<u>\$671,558.74</u>

Funding for these two units: Capital FY 05
Fire Department
Index 04200401
Sub Object 508029
Requisition # 2005003682
Funding Source 29204
Project # PMB0005004
District #'s 4, 5

BEST VALUE PROCUREMENT
4 Person Tilt-Cab Pumper
BID NO. 2004-251

\$396,699.19	(1) (max 70 points)	(2) (max 5 points)	(3) (max 5 points)	(4) (max 5 points)	(5) (max 5 points)	(6) (Max 10 Points)	100 POINTS MAX
BIDDER NAME/BID AMOUNT	Cost	Local Employees	Availability of Service and Parts	Experience and Reputation of Manufacturer	Typical Useful Life	Design Quality of the Apparatus	TOTAL POINTS
F & F Supply \$423,428.00	65.58	3.00	4.00	4.00	5.00	10.00	91.58
First In, Inc. \$396,699.19	70.00	3.00	3.00	5.00	3.00	10.00	94.00
Ferrara \$415,943.00	66.76	0.00	3.00	3.00	5.00	10.00	87.76

EVALUATION OF CRITERIA:

1) Cost (Lowest Bid / Vendor's Bid X 70) (70 Points)

2) Number of local employees in El Paso (5 Points)

Over 10 5 Points

5 - 10 4 Points

1 - 5 3 points

None - 0 points

3) Availability of Parts and Service (5 Points)

a. Authorized Service Facilities

Under 500 Miles 2 Points

500-1000 Miles 1 Points

Over 1000 Miles - 0 Points

b. Factory Trained and Certified Technicians

Over 5 Technicians - 1 Point

Under 5 technicians - 0

c. Operating Hours of Parts and Service Department

Over 40 hours/week - 1 Point

Under 40 hours/week - 0 Point

d. 24 Hour Web and Telephone Support

Yes -1 Point

No - 0 Points

4) Experience and Reputation of Manufacturer (5 Points)

Over 25 years 5 Points

21 - 25 Years 4 Points

16 - 20 Years 3 Points

10 - 15 Years 2 Point

Under 10 Years 0 Points

5) Useful Life of the Apparatus (5 Points)

Over 20 Years - 5 Points

10 - 19 Years 3 Points

1 - 9 Years 2 Points

6) Design Quality of Apparatus (10 Points)

DATE: November 1, 2004
TO: Contract File
PREPARED BY: Monica Vera.
SUBJECT: Request to Withdraw Bid from Long Emergency Equipment
Bid No. 2004-25 "4 Person Tilt Cab Pumpers"

Formal bids were requested from companies in accordance with State of Texas bidding requirements. Bids were received on September 17, 2004. Longhorn Emergency Equipment submitted a bid along with 5 other companies. On October 7, 2004, Longhorn Emergency Equipment sent a letter requesting to withdraw their bid due to a misinterpretation in calculating the total unit price. They did not include loose equipment items in the unit price as directed in the bid documents. Purchasing reviewed the item and granted the request to withdraw the bid.

4 GUYS INC
230 INDUSTRIAL PARK RD
MYERSDALE PA 15552

HMF INC
1950 BYRON CTR AVE
GRAND RAPIDS MI 49509

CENTRAL STATES FIRE APPARTUS
100 THIRD ST PO BOX 57
LYONS SD 57041

LONGHORN EMERGENY
1014 OAK ST.
MCKINNEY, TX 75069

INDEPENDENT FIRE COMPANY
711 ASPEN NW
ALBUQUERQUE NM 87102

SOUTHERN COACH INC
1985 NW 57TH ST
OCALA FL 34475

AMERICAN LAFRANCE CORP
~~11710 STATESVILLE BLVD~~
~~CLEVELAND NC 27013~~
12901 US HWY 66 W FRONTAGE
ALBUQUERQUE, NM 87121

LTD
LUVERNE FIRE APPARATUS CO
1209 E BIRCH ST
BRANDON SD 57005-2003

SUTPHEN CORPORATION
7000 COLUMBUS-MARYSVILLE RD
AMLIN OH 43002-0158

BECKER FIRE EQUIPMENT CO
1275 N 6 MILE RD
CASPER WY 82604

KME
ONE INDUSTRIAL COMPLEX
NESQUEHONING, PA 18240

THE PHOENIX GROUP EMERGENCY
308 LAKEWOOD
WAXAHACHIE TX 75165

CUSTOM FIRE APPARATUS INC
509 68TH AVE
OSCEOLA WI 54020

F & F SUPPLY
17134 LENA LANE
FAYETTEVILLE, AR 72704

VERMONT FIRE TECHNOLOGIES
PO BOX 154 154 INDUSTRY ST
WILLIAMSTOWN VT 05679

M & W FIRE APPARATUS
845 THIRD STREET
VINTON, VA 24179

OSHKOSH
PO BOX 2566
OSHKOSH WI 54903-2566

DACO FIRE EQUIPMENT
201 AVENUE R
LUBBOCK, TX 79915

EMERGENCY ONE INC
PO BOX 2710
OCALA FL 34478

PIERCE MANUFACTURING INC
2600 AMERICAN DR PO BOX 2017
APPLETON WI 54913

RUSH TRUCK CENTER, EL PASO
12253 GATEWAY WEST
EL PASO, TX 79936 *No Bid*

FERRARA FIRE APPARATUS INC
137 EASTPARK DR
EUNICE LA 70535

S & S FIRE APPARATUS
4353 W 1900 N-48 *No Bid*
FAIRMONT IN 46928

PETE'S EQUIPMENT REPAIR
1400 BROADWAY
NE ALBUQUERQUE, NM 87102 *No Bid*

FIRST IN INC
21442 N CENTRAL AVE
PHOENIX AZ 85024

SEAGRAVE
105 E 12TH ST
CLINTONVILLE WI 54929

FIRST IN INC
6400 AIRPORT RD SUITE H
EL PASO TX 79925

AMERICAN LAFRANCE
9550 NORTH LOOP EAST
HOUSTON TX 77029

SMEAL FIRE APPRATUS
3318 BUTTERLEIGH
SAN ANTONIO, TX 78247

ATTN: DOUG BRADFORD
FERRARA FIRE APPARATUS, INC.
27855 JAMES CHAPEL ROAD
HOLDEN, LA 70744

ATTN: WYATT OAKLEY
NAFECO WEST TEXAS
BOX 704
STAMFORD, TX 79553

FERRARA FIRE APPARATURS, INC.
ATTN: SHELLI HAGAN
P O BOX 249
HOLDEN, LA 70744

ATTN: TAMARA BRONSON
SENIOR BUYER
CITY OF EUGENE
100 W. 10TH AVENUE SUITE 400
EUGENE, OR 97401

FREIGHTLINER OF SAN ANTONIO
ATTN: ARTHUR BLISS
8700 IH - 10E
CONVERSE, TX 78109

BID INFORMATION SERVICE
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER
PO BOX 5600
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE
2829 MONTANA AVE, B-100
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER
CLASSIFIED/LEGAL SECTION
PO BOX 20
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER
4791 N. MESA
EL PASO, TX 79902

SAM'S CLUB
7970 NORTH MESA
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION
PO BOX 3612
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY
2626 NORTHEAST #103
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901